

FOR THE VENDING MACHINE OPERATOR:

ASYRMA m-VS / cashless Solution can bring great value to your business:

Research carried out in the USA has shown that m-payment (cashless payment) has been proven to increase customer spending and attract new customers.

As concerning the Vending Machines, research has shown that:

Profit is lost due to:

- Mechanical error (9%)
- Coin Collector full
- High Inventories (Machine full at 40% of capacity)
- Usually, the purchasing public does not always carry the exact amount in change (13%)
- It has also been estimated that thanks to the Wireless Solution, profits can double given constant sales.
- Naturally sales also rise, and profits grow even more.

Comparative Presentation of Vending machine's Management:

	Without the ASYRMA TO SYSTEM	With the ASYRMA TO SYSTEM
Vending Machines	100	100
Service Trucks*	3	3
Products / Vending Machines (at capacity)	215	215
Fill Rate (% of Capacity remaining at Refill)	30 %	15 %
Average rate of Products / Refill / Vending Machine	150.5	182.75
Vending Machine Refills / Day / Service Truck**	1	1
Vending Machine Refill Schedule (in Days)	4	4.8 (~5)
Vending Machines / Service Truck	33,3	40,44
Service Trucks / Vending Machines	3	2,47
Service Trucks not in use	0	0,53
Additional Vending Machine Service Truck Capacity	0	21.32
<p>* Assumes Service Trucks can hold an adequate inventory of products to service 33,3 vending machines per day.</p> <p>** Vending Machine Refills / Day / Service Truck include time to restock service truck inventory.</p>		

The advantages that make the difference

Vending Machines	10	50	100	500	1000
Service Trucks *	1	2	3	15	30
Products / Vending machine (at capacity)	215	215	215	215	215
Fill Rate (% of Capacity remaining at Refill)	15%	15%	15%	15%	15%
Average rate of products / Refill / Vending machine	182,75	182,75	182,75	182,75	182,75
Vending machine refill schedule (in days)	5	5	5	5	5
Vending machine / Service truck	40,44	40,44	40,44	40,44	40,44
Service trucks / Vending machines	0,25	1,24	2,47	12,36	24,73
Service trucks not in use	0,75	0,76	0,53	2,64	5,27
Additional vending machine service truck capacity	30,44	30,88	21,32	106,6	213,2
<i>* Assumes Service Trucks can hold an adequate inventory of products to service 33,3 vending machines per day.</i>					